



## FOR IMMEDIATE RELEASE

### **ENTRETECHNOLOGY AWARDED MULTIMILLION DOLLAR OEM PC CONTRACT WITH FORTUNE 500 BIOMEDICAL COMPANY**

**FORT WORTH, Texas -- October 1, 2004** -- EntreTechnology, a leading provider of OEM technology and embedded computing solutions, announced today that it was awarded part of a multi-million contract for OEM PC fulfillment. The computer provided by EntreTechnology will be integrated with the customer's flagship Immunochemistry analyzer and shipped worldwide. The customer is a global, multibillion-dollar, broad-based health care company.

"We've been bidding on this project since it was first launched back in 1998. And for the past three years we had come in second place to the incumbent," said Gary Clayton, Vice President for EntreTechnology. "Persistence pays off as this year was finally our year. The customer agreed to award us up to half of the contract based on our long history of exceptional performance for them on other projects."

The contract calls for EntreTechnology to configure up to 100 Windows-based PCs per month and ship it to the customer for further delivery worldwide. EntreTechnology expects the contract to be valued at close to \$1 million, but did not disclose exact unit volume and dollar value.

#### **EntreTechnology**

EntreTechnology provides OEM and embedded technology solutions to medical companies and labs throughout the United States, Puerto Rico, and Canada. The company has been under the same ownership and management since 1984. Today it offers more than 100,000 computer products to over 500 clients throughout North America. EntreTechnology is a privately-owned Texas Limited Partnership headquartered in Fort Worth, Texas. For more information, visit [www.entretechnology.com](http://www.entretechnology.com).

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