



NC-4802



Developer's Edition

Results delivery is often cited as one of the top *three* reasons a doctor's office does business with a particular clinical lab. It might also be one of the most fractured, diverse and difficult to manage issues that labs, and their clients, have had to wrestle with in recent years.

If you are like most LIS and POLL companies you are actively developing solutions to help your lab customers meet this critical need. But no matter how bulletproof you make the client-side application and no matter how many features you implement you will always be captive to the client-side computer system.

Until Now!



EntreTechnology has a revolutionary product that allows you, the application developer, to add your value to a low-cost, embedded platform that will extend your reach further into the connected healthcare continuum, grow your client base exponentially, eliminate the hardware headache and increase your contract renewal revenue stream with a product that has all the benefits of a computer and none of the problems.

We provide the embedded box with core operating functionality; you add custom functionality that extends the reach of **your** software to downstream clients within your lab client base. You help your labs take care of their clients with a completely integrated, low-cost solution that is 100% remotely manageable by your staff.



Revenue Opportunities & Cost Savings

- Up to 25% gross margin on the NC-4802. Units can ship directly from EntreTechnology to the lab fully configured with your application ready to go.
- With AIMServer you can directly support the NC-4802 remote clients thereby increasing your support contract coverage and revenue stream.
- Do you need to distribute a new version of software to customers under contract? Click a button in AIMServer: it really is that easy.
- Develop interfaces that run on the NC-4802 and integrate the results data stream directly into the doctor office EMR or PMIS.



Take a look at the technical specs on the "*Genesys Remote Client: NC-4802*" flyer to determine if the platform has the capacity you need for your client-side application. Then call us to take the next step in using the NC-4802 as your client-side development platform.

The operating environment is Debian Linux and development tools includes Perl, PHP, gcc, Python, XML, Apache (https), sftp, efax, efix and CUPS provided under the GNU license agreement. You are responsible for any license fees that your application may incur.

Call 800.527.4716 extension 211 to request an online demo today!