

Entré Technology Group

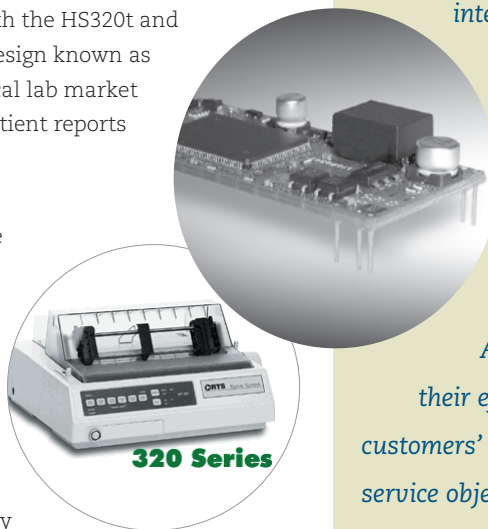
Remote Printing Saves Time and Money

Remote printing provides an alternative to faxing and overnight delivery when sending documents to the same location on a regular basis. Users can deliver original documents in minutes by transferring a file from their computer through a modem to an Entré Technology Group RTS remote printing device. There is no need for special software and the remote printing devices run in unattended mode.

Entré Technology Group's RTS remote printing products consist of a Multi-Tech SocketModem embedded modem connected to a logic board, which handles file transfer and remote printing between a central, host location and remote, outlying offices. The embedded solutions can be placed inside a printer, as with the HS320t and PowerPage LE-series, or in an external, printer-independent design known as the LineLink. The largest market for this solution is the clinical lab market where over 25,000 of the devices have been used to deliver patient reports to doctor's offices throughout the United States.

"The Multi-Tech universal socket design means we don't have to redesign and re-spin our logic board when new modem versions are introduced," explains Gary Clayton, Vice President of Entré Technology Group. "In addition, it gives us the ability to migrate between different technologies such as dial-up, ISDN or IP as needed."

The flexibility of the SocketModem design also allows Entré Technology Group to transfer their remote printing technology from platform to platform. This gives Entré customers the ability to convert an existing installed base of older dot-matrix remote printers that have a 14.4 modem to a fleet of printer-independent LineLink devices that have the newest integrated 56K bps SocketModem module just by transferring the remote printing logic board. Considering Entré's typical customer might have 1,000 devices installed throughout their network, the savings of this technology transfer can be substantial.



SocketModem

- Complete modem solution including the controller, data pump, and DAA
- Global compliance
- Universal socket connectivity
- Quick-to-market solution

Entré Technology Group,

functions as a seamless extension of an organization to help deliver embedded,

integrated technology solutions

to any marketplace. Entré

Technology Group plays

an important role in the

product manufacturing

and service delivery

cycle of their customers.

Accordingly, Entré structures

their efforts to meet their

customers' product quality and customer

service objectives. Entré Technology

Group's computer and remote printing

products are used by Medical Device

Manufacturers, Clinical Labs, Facilities

Management application

developers and the Food

Service industry

throughout North

America.



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